Role: Programme Development & Partnerships Manager- Sub-Saharan Africa

2-year contract

Location: UK/Africa (flexible)

Reporting Line: Chief Executive Officer (UK)

About Renewable World

Renewable World is a UK led international non-profit that tackles poverty through supporting communities to access affordable, reliable, and sustainable renewable energy systems. We believe that access to energy is a catalyst for change, and with this people can power themselves out of poverty. Renewable World currently works in South Asia and East Africa. Nearly half of 1 billion people currently without access to reliable electricity come from Sub-Saharan Africa, and by 2030 the proportion will grow. A large portion of the 3 billion people without access to clean cooking or 800 million without clean water also come from this region. Our goal is to increase access to clean and affordable energy to tackle poverty for 100,000 people by 2020. Our East Africa Programme has already helped over 12,000 direct beneficiaries. Since 2012 with the establishment of a Kenya partner Renewable World East Africa (RWEA) the focus has been on developing microgrids and productive use for poor fishing communities on the shores of Kenyan Lake Victoria.

Overall purpose

Renewable World are looking for a passionate development professional, to create and fund a sub-Saharan programme. This role will be critical to meeting the programme’s global goals, building strategic partnerships, identifying aligned funding opportunities, and utilising and adapting concepts and core business models already in place. Our aim is to have over 25,000 additional African beneficiaries of our programme by 2022.

The successful candidate will be an integral member of our global management team and report to the CEO.

Enthusiasm and tenacity will be essential. Being a small global organisation, the individual will get involved in the details and be ‘hands on’ as well as be required to support the global team to deliver a wider strategy.

Main duties and responsibilities

1. Lead on programmatic business development, building partnerships with aligned organisations to form consortia to grow the programme pipeline focusing initially around Lake Victoria
2. Maintain the quality of programme delivery and build on the core strengths of business model development and sustainability
3. Lead to achieve organisational vision and goal within the region
4. To ensure statutory compliance with regional operating requirements and law
5. Reporting and communication

Terms and Conditions
As specified above plus:

Hours of Work: Full time 2 year contract, 37.5 hours per week over 5 days. Some weekends will need to be worked and will be reimbursed as time off in lieu. No overtime payments available.

Location UK or East Africa, expectation of 40% international travel.

Annual Leave: 27 days holiday per annum (including 3 days over Christmas period) plus national holidays. Additional leave accrues on service.

Benefits: 6% Employer pension contribution,
Salary: Circa £50,000

Person Specification

• Master’s degree in relevant field;
• Minimum 5 years’ prior experience working at a senior level within the development sector, ideally within an INGO; or a relevant commercial or social enterprise
• Experience in developing programme concepts and bid-writing is essential;
• Fundraising through large bi-lateral funding bids, and developing strategic partnerships;
• Experience of managing the delivering bi-lateral funded projects;
• Experience in implementing community or participatory programmes from design to implementation and evaluation;
• Ability to work collaboratively and effectively in a multi-cultural environment;
• Experience working in Sub-Saharan Africa and East Africa is desirable;
• International business or development experience is essential;
• Fluency in oral and written English;
• Excellent verbal and written communication skills with ability to facilitate workshops;
• Ability to represent RW in high-level meetings with donors, and government officials;
• Willingness to travel frequently within the region;

Application Process

• Please send a CV and a cover letter to jobs@renewable-world.org
• Application deadline: 8th August 2019
• Interviews: Held in person or over Skype over two stages for successful candidates in weeks commencing 10th August.