

# Job Description Country Manager – Kenya

Role: Country Manager - Kenya

**Location:** Nairobi, Kenya

**Reporting Line Manager:** Global Programmes Director (UK Based)

Direct reports: Two staff within Kenya, with potential to for additional recruitment

Salary Range: KES 280,000 – 370,000 per month (dependent on skills and experience)

Contract: One-year fixed term (with the aim to expend dependent on funding)

## About us

Renewable World (RW) is an international charity that tackles poverty through the provision of affordable, renewable energy. By connecting remote communities with clean energy, and training them to use it productively, our projects work to support income generation, sustainable livelihoods, reduction in health inequalities, access to education; and ultimately provide power to people to support poverty alleviation.

# Role summary

RW has been working through local partners in Kenya since 2013 installing 10 microgrids in the Lake Victoria Region and supporting communities to operate Microgrids for household and productive use. To support our commitment to developing and diversifying our programmes in Kenya we have recently registered a branch in Kenya with a view to establishing strong projects directly under RW Kenya and using renewable energy as a catalyst to support poverty alleviation.

This role is a new position to ensure that the branch and Kenyan team can successfully work with the RW global team (UK and Nepal) to support programmatic growth, diversification of projects and programmes, and compliance within Kenyan legislation. The ideal candidate will be a strong manager who has experience of working within an international or national NGO supporting programmatic and partnerships development but who also has direct experience of working with renewable energy technologies (and ideally within one of the following areas: Livelihoods, Agriculture and or Health). The successful candidate will be an integral member of our global management team and will provide valuable guidance and insight for our global team into programmes and projects development in Kenya.

We are looking for a highly motivated Country Manager based within Kenya to support us in designing and delivering sustainable and successful renewable energy centred programmes and projects. The primary role will be:

- Working with the Kenya and Global teams to lead on the development, adaptation, and growth of the Kenya programmatic pipeline
- Ensuring communities are at the centre of programmatic design and implementation, and that programmes centre renewable energy technology as a catalyst for poverty alleviation
- Supporting the RW Kenya team to grow and diversify relationships with in-country partners and local and national government to ensure successful programme development, delivery, and sustainability
- Supporting and managing the RW Kenya team through provision of technical, administrative, and managerial support and guidance
- Overseeing regional governance and compliance including the effective management of the RW Kenya branch and direct management of the Kenya team



- Providing programmatic content to RW UK in the development of successful funding propositions. This position is currently funded for ONE year with the expectation to be extended upon successful development and initiation of RW delivered programmes in Kenya. This is being advertised as a full-time post, but we would consider 3-4 days per week for the right candidate with a view to the position then moving to full time once programmes and projects are up and running.

PLEASE NOTE THIS POSITION IS OPEN TO KENYAN NATIONALS OR THOSE WHO HAVE THE RIGHT TO WORK WITHIN KENYA – RENEWABLE WORLD CANNOT OFFER SPONSORSHIP FOR THIS POSITION.

As a new branch, we have not yet established an office therefore remote working will be required for the initial part of the contract until the office is established.

# **Job Description**

We are looking for a strong manager who has experience of leading projects/ programmes utilising renewable energy technologies for community empowerment and poverty alleviation. The ideal candidate will have experience supporting programmatic and partnerships development and delivery within an NGO or INGO. Or will be someone who has a strong background in project management in renewable energy technology and is looking to expand their experience and skills into programmes. Working in a small regional team the ideal candidate will have a hands-on attitude whilst RW Kenya look to launch and expand their programmes in Kenya.

### Programme Development

- Work with the Global Programmes Director and Global team to support strong and robust programmatic design and delivery that is both sustainable and successful
- Advise on the type(s) of renewable energy technologies (either proven or pilot technologies) to be included within programme design
- Ensure that RW Kenya's programmes are designed in partnership with local government, (I)NGOs and relevant stakeholders
- Ensure that all RW projects are designed through and adhere to <u>RW's Community Centred Model</u> and that communities are engaged throughout the project and programme process to ensure sustainability and local ownership
- Support the UK Fundraising team by providing technical and programmatic content for funding bids and proposals
- Work closely with the Kenya team, UK team and new and existing partners to strengthen and build a robust partner network capable of improving the quality and quantity of RW projects and programmes
- Act as the key representative for RW in Kenya and develop a wide range of relationships with stakeholders with the aim to create an active and robust network within (I)NGOs, private sector companies, and local and national government bodies.
- Work collaboratively with the global finance functions and technical staff to ensure programmes are accurately and appropriately costed.

#### Project and Programme Delivery

- Ensure that the RW Kenya team have the right resources, tools, and support to deliver projects and programmes to a high standard, as and when funding is secured
- Oversee the programme portfolio and to ensure new programmes meet contractual obligations



- Ensure health and safety is embedded into all projects and programmes and that risk management strategies are in place to protect staff, communities, and partners
- Oversee all RW Kenya projects' income and finances and deliver regular, transparent, and accurate reports to RW's Finance team to ensure that finances are spent in alignment with donor and organisational budgets
- Lead the RW Kenya team to deliver all aspects of project delivery including baseline research and planning; activities; Monitoring Evaluation Accountability and Learning (MEAL); timely and accurate financial and narrative donor reporting; evaluation and auditing; and dissemination of lessons learned
- With support from the global MEAL team, provide clear requirements and guidance to the programme team on the measurement, analysis and reporting internally and externally of RW projects
- Provide guidance and support to the team to implement project activities, hold regular project team meetings to review progress, identify and resolve challenges and course-correct where necessary
- Ensure compliance and quality for all projects to ensure they are delivered on target, on time, on budget and that project tracking mechanisms are utilised to identify and mitigate risk
- Organise periodic project reviews and planning meetings with partner organisations in collaboration with the RW Kenya team
- Monitor progress against Detailed Implementation Plans and Guidance (DIP/DIG), overseeing the correlation between output delivery and project spend.

# Partnership Development

- Facilitate the increased visibility of RW and its work in Kenya with both national and County governments, NGOs, the private sector, and other development agencies in the country
- Support the RW Kenya and Global team to utilise networks to identify relevant partners
- Support the RW Fundraising team to generate income by providing insight into programme funding opportunities in Kenya
- Ensure that relationships with key project and programme stakeholders are managed effectively in line with RW's partnership management policies and processes
- Work collaboratively with the technical team to strengthen/build capacity of partner organisations and communities to effectively manage and monitor Renewable Energy Technology systems
- Ensure that due diligence and capacity assessments are undertaken and up to date on all RW Kenya partners
- Support the regional and global technical team to manage technical suppliers, partners, policies, documentation, and assessment processes
- Support the technical team to negotiate and implement technical contracts
- Support the relevant teams to provide stakeholders and donors with timely and quality reports to enable a successful continuation of donor and partner relationships
- Ensure the Global Programmes Director is kept informed of key partnership and programme outcomes within Kenya.

### Oversight and Management of RW Kenya Branch

• Develop annual business plans in collaboration with the Global Programmes Director and relevant regional team members that are in alignment with RW's Global strategy and Global Programmes Operational Plan



- Ensure that local administrative, financial, HR, logistics and IT areas function in line with both RW's global principles and with relevant local laws of Kenya
- Ensure transparent and accurate financial management of the Kenya Branch and work in collaboration with RW Financial team to ensure monthly reporting and financial management of all funding
- Ensure all programmes and operations adhere to Kenyan laws and statutory requirements
- Provide guidance and collaborative management to the Kenyan team ensuring they are supported in their day-to-day work and in their personal development resulting in the successful delivery of all RW Kenya activities, projects, and programmes
- Problem solve as situations arise, in consultation with the Global SMT
- When necessary, and in agreement with the business plan, recruit additional team members to support delivery of RW's Kenya programmes.

#### Other

- Oversee the project delivery team to ensure all RW's projects are gender equal and socially inclusive
- Oversee the project delivery team to ensure all RW's projects actively implement RW's Accountability Mechanism
- Adhere to RW's Code of Conduct, Enhanced Code of Conduct and follow RW's Safeguarding Policy
- Represent RW's values, vision, and mission in a professional, honest, transparent, and positive way to help build RW's image and brand in Kenya as an organisation committed to poverty alleviation and collaboration
- Travel within Kenya and potential travel within Africa and to RW countries in Asia
- Act as a member of the Global Senior Management Team and report on Kenyan programmes and projects, ensuring clear and transparent ways of working and flagging issues for support as and when required
- Collaborate as part of the global RW, sharing learning to refine, develop and enhance approaches to delivering effective sustainable development initiatives through renewable energy
- Any other business seen as necessary by the Global Programmes Director.

## Skills and Experience:

#### Essential:

- Minimum of seven years of relevant work experience
- Degree in Global Development Studies/ Global Development/ Environmental Studies/Renewable Energy/ Civil Engineering or other relevant area of study
- Minimum of four years of technical experience working with Renewable Energy Technologies
- Minimum of four years' experience in programme development
- Proven leadership skills and expertise in planning, implementing, and managing programmes
- Experience developing successful and sustainable renewable energy projects in Kenya
- Previous experience of managing a multidisciplinary team
- Strong leadership and communication skills
- Previous experience of managing budgets, financial tracking, and monitoring
- Experience reporting to and representing an organisation to donors, partners, and relevant stakeholders
- Experience in contractual negotiations and agreements e.g., with EPC contractors
- Self-starter with the ability to work remotely, with limited supervision
- Strong organisational skills and the ability to multi-task
- Fluent in Written and Spoken English
- Fluent in Swahili (ESSENTIAL) and other local languages (DESIRABLE)



- Excellent communication skills, both verbal and written
- Experience of developing and managing partnerships with INGOs, NGOs, government, and relevant stakeholders and proven experience of build relationships quickly

#### Desirable:

- Previous experience of due diligence and safeguarding
- Understanding of the Energy landscape and Regulations in Kenya and how this can impact projects and communities
- Masters in relevant area of study
- Experience in one of the following areas: Agriculture/ Business Development and Entrepreneurship/ Livelihoods, Health, Energy
- Experience in overseeing MEAL

#### Qualities

- Treat all individuals with respect; respond sensitively to differences and encourage others to do the same
- High level of discipline, self-motivation, and time management
- Excellent communicator who recognises the value of transparency and accountability with all colleagues
- Pro-active in sharing and seeking help to address challenges
- Ability to multitask and ensure that key deliverables are not compromised
- Upholds organizational and ethical norms. Maintains high standards of trustworthiness
- Role model for diversity and inclusion
- Strong Manager who acts as a positive role model contributing to the team spirit. Collaborates and supports the development of others.

How to apply: To Apply for this role please send a copy of your CV (in English and no more than four sides of A4) alongside a cover letter (no more than two sides of A4) outlining why you feel you are right for this role to: <a href="mailto:jobs@renewable-world.org">jobs@renewable-world.org</a> by 5pm EAT by Monday 8<sup>th</sup> November 2021 with the subject line Country Manager - Kenya Application. Please note that as a small organisation with limited resource only successful candidates will be contacted.